



Linda Newton

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Linda Newton has spent her career in the non-profit sector with educational and social service organizations. She began as a teacher and later raised funds from individuals and private organizations to support higher education, healthcare and social services for those in need. Linda is adept at troubleshooting, managing multiple projects, meeting deadlines and building and sustaining relationships with multiple constituencies.

As the executive director of HARRT at UCLA she grew the organization's membership from public and private organizations to record levels, fulfilling its mission to enhance the global understanding and strategic focus for senior human resource executives. Her success is attributed to her passion for learning and helping people enhance their potential to deal with their respective challenges.

Linda has built her career on applying principles of marketing and human resource management based on her social science and business background. Her special acumen in lateral thinking has led to inventive approaches to programming, content development, and problem solving. Her expertise in relationship management and ability to balance power and politics among multiple constituencies has contributed to her success in building networks and strategic alliances. She is able to recognize and act on opportunities, taking each program she has directed to the next level.

At the Anderson School of Management at UCLA she elevated the MBA capstone experience into a strategic problem-solving experience that integrated the first year academic curriculum with real world problems and professional experience to form a multi-disciplinary analytical and leadership program with a global reach. She took the program international with studies in Western and Eastern Europe, Russia, Japan, Taiwan, Africa, Mexico, South America, and Palau. She introduced into the curriculum workshops and seminars on creative problem solving, client-based consulting and communication, self-directed teamwork, evidence-based logic, and business case development. She coached faculty and students during stages of issue identification, project development, and conflict resolution. She infused into the program the process of building a persuasive and logical business case for change.

Prior to returning to UCLA as a program director, Linda worked in Development at the University of Washington for the College of Arts and Sciences and the School of Business. She also worked with the Los Angeles United Way, raising and distributing funds for social service organizations in LA County. She began her career as a teacher in mathematics at a private school in which she headed the math department and originated special projects which helped students see the relevance of math in current and historical contexts and later worked at ARCO on projects to increase organizational effectiveness.

A native of California, Linda enjoys the outdoors whether she is at the beach or hiking in the mountains. She is an avid reader, movie buff, and always enjoys laughing! Her friends and loved ones are among her treasured gifts.